



### A NOTE FROM RANDY — General Manager of Precision Equipment



Hello All,

Wow, the first month as Precision Equipment has flown by! I have been out visiting with many of you and in doing so my excitement level is through the roof - even more so than before. I am hearing firsthand many words of encouragement and an overwhelming response that this change is good for everyone involved. I couldn't agree more!

On top of orchestrating the merge our TEAM Precision members were out in full force making a positive impact in our local communities. Our Ottumwa location had a very special visitor - Santa stopped by and brought with him, Mrs. Claus and a favorite of ours Johnny Deer. They took some time out of their busy schedule to take photos with children and their families for the holidays. We have photos in the pages to follow and the full album is on our [Facebook](#) page.

We also had an incredible opportunity to be part of something HUGE and when I say 'huge' I mean 300,000 cans of food huge. John Deere's Project 'CAN DO' was a wonderful success. I want to extend a special thanks to John Deere and our customer Bob Herring for including us in the event. We have photos and eye-witness accounts from our employees who were there to see the life-size model combine built out of canned goods.

Wishing you and yours a very merry and safe holidays!

Sincerely,  
Randy Amosson  
General Manager — Precision Equipment  
[ramosson@precisioneq.com](mailto:ramosson@precisioneq.com)



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Top: The structure; Middle L: Scott Perkins and Bob Herring hold their gold keys; Middle R: up close look of canned corn stalks; Bottom L (3): Shots from final can placing ceremony; Bottom R: Bob Herring placing the final can on the display; photos by Ashley Klopfenstein. To see all the photos visit our Facebook page or click [here](#).

### Project 'CAN DO' Does!

It took 300,000 cans and over 650 volunteers but they did it. John Deere, in partnership with Hy-Vee foods, RTKL Associates and CAN-struction, built the world's largest structure out of canned food.

"The pictures on the internet did it no justice," said Durant salesperson, Scott Perkins. "It is unbelievable in person."

Perkins was at the final placement can ceremony where his customer and friend, Bob Herring, placed the last can on the structure.

"It was pretty neat to be part of such a large event," Perkins said.

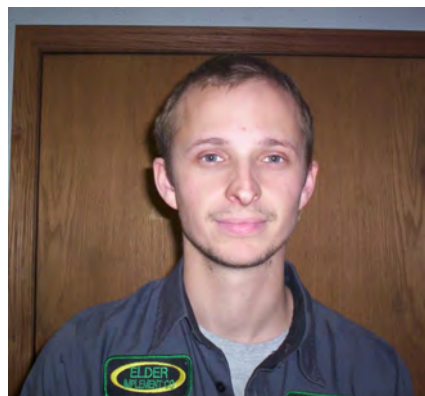
Herring purchased an S-Series Combine from Perkins and neither one of them had any idea how big of a deal that would turn out to be until Perkins was contacted by John Deere and told about Project 'CAN DO'.

"I had never heard of anything like that," Perkins said. "I thought it was impossible."

Perkins believes John Deere couldn't have picked a more deserving person to finish the design.

"Bob is a down to Earth guy who really promotes good farming practices," Perkins said. "He has been buying John Deere equipment for over 25-years."

**For more information on John Deere Project 'CAN DO' click [here](#).**



## Schneider Achieves Master Status

Durant technician, Zach Schneider has achieved a very significant accomplishment from John Deere University — “Service Technician-Master” status.

“Zach is a self-motivated, hard-worker and strives to make sure the job is done right the first time,” Durant Location manager, Kevin Bland said. “With the knowledge he has gained over his years of experience and the advanced knowledge attained through John Deere University Service Technician Master it ensures the job will be done in a cost efficient and timely manner.”

From all of us at Precision Equipment, congratulations Zach Schneider and thank you for all you do!



Schneider presents at a Precision Combine Clinic, photos by Lanie Bierman and Ashley Klopfenstein



## Combine & Tractor Winterizer Inspection Program



Ask your local Service Manager about customized inspection programs. Precision Equipment has the right to change or discontinue program at any time

Inspection	Bronze	Silver	Gold
• COMBINE	\$199	\$975	\$2,525
• ROW CROP TRACTORS	\$99	\$600	\$1,340
• 4WD TRACTORS	\$99	\$600	\$1,939
• JOHN DEERE NPNI	90 DAYS	7/1/12	10/1/12
• EXPIRATION DATE	12/31/11	12/31/11	12/31/11
• DESCRIPTION	<ul style="list-style-type: none"> <li>PERFORMAX INSPECTION</li> <li>90 DAY NPNI ON ALL REPAIRS (\$300 MIN) THROUGH JDF</li> </ul>	<ul style="list-style-type: none"> <li>PERFORMAX INSPECTION</li> <li>WASH AND DETAIL</li> <li>NPNI UNTIL 7/1/2012 ON ALL REPAIRS (\$1,000 MIN) THROUGH JDF</li> </ul>	<ul style="list-style-type: none"> <li>PERFORMAX INSPECTION</li> <li>WASH AND DETAIL</li> <li>CHANGE ENGINE OIL &amp; FILTERS</li> <li>TOP OFF ALL FLUIDS</li> <li>NPNI UNTIL 10/1/12 ON ALL REPAIRS (\$1,000 MIN) THROUGH JDF</li> </ul>

## SANTA VISITS OTTUMWA STORE

Santa took a break from the North Pole and gathering toys for Christmas and stopped by Precision's Ottumwa location to visit with children and their families.

He brought along some helpers, his friends from Lee's Photography and KRKN Radio, who broadcasted live from the dealership.

Each child got a chance to sit with Santa in a decorated John Deere Gator, tell them what they want for Christmas and get their photo taken.

Precision Equipment would like to thank Santa and helpers for taking time out of their busy schedule to spend the day with us and members of our community. We'd also like to thank Lee's Photography and KRKN Radio for providing their services.

Top: Johnny Deer tests out a JD Garden Tractor; Bottom L: A little girl tells Santa what she wants for Christmas; Bottom R: Santa & helpers look festive in a decorated John Deere Gator; photos by Shawna Manning and Jamie Cook. To see all the photos visit our Facebook page or click [here](#).



# DECEMBER Toy Specials



**PRECISION**  
EQUIPMENT

Durant Fairfield Houghton Mediapolis Muscatine Ottumwa Washington Winfield

### Lights & Sound - Busy Driver

TBEK34906

**\$17.67**



### Phone & Multi Tool

TBEK35940

**\$11.30**



### Power Drill

TBEK35816

**\$16.89**



### Danny Dozer - Push n' Roll

TBEK36392

**\$10.39**



Do you have a question or comment for Precision Equipment?

If so, write to us at

[aklopfenstein@precisioneq.com](mailto:aklopfenstein@precisioneq.com)

or send your question to:

Precision Equipment

PO Box 66, Houghton, IA 552631

We'd love to hear from you!

# Used TRACTOR List



**PRECISION**  
EQUIPMENT

Durant Fairfield Houghton Mediapolis Muscatine Ottumwa Washington Winfield

YEAR	MAKE	MODEL	PRICE	LOCATION	SU#
2007	John Deere	9520T	\$198,500	Durant	29742
2008	John Deere	9430	\$180,000	Durant	23104
2008	John Deere	9430	\$217,500	Washington	19261
2010	John Deere	9330	\$221,225	Muscatine	26961
2009	John Deere	9330	\$191,350	Mediapolis	28485
2010	John Deere	9230	\$219,500	Washington	16225
2009	John Deere	9230	\$210,000	Fairfield	11839
2006	John Deere	9220	\$118,200	Houghton	20512
2004	John Deere	9220	\$137,500	Washington	19419
2002	John Deere	9220	\$137,500	Fairfield	16040
1998	John Deere	9200	\$79,500	Fairfield	16277
2002	John Deere	9120	\$126,500	Washington	17309
1992	John Deere	8760	\$79,500	Washington	32374
2009	John Deere	8430	\$192,000	Fairfield	25081
2010	John Deere	8320R	\$221,240	Winfield	28967
2009	John Deere	8295R	\$199,500	Fairfield	16421
2010	John Deere	8270R	\$179,500	Fairfield	16430
2010	John Deere	8245R	\$158,000	Washington	19415
2010	John Deere	8225R	\$145,900	Mediapolis	16434
2010	John Deere	8225R	\$145,900	Fairfield	16391
2001	John Deere	8210T	\$79,900	Winfield	22899
1998	John Deere	8200	\$68,000	Mediapolis	29945
2007	John Deere	8130	\$128,500	Washington	19432
1995	John Deere	8100	\$77,500	Fairfield	16437
1995	John Deere	7800	\$52,500	Washington	39156
1999	John Deere	7610	\$52,500	Winfield	24052
2005	John Deere	7420	\$65,000	Houghton	27708
1999	John Deere	7410	\$62,500	Washington	19418
2004	John Deere	7220	\$48,500	Washington	17660
2002	John Deere	6420	\$32,500	Washington	16367
1995	John Deere	6300	\$19,750	Houghton	26982
2010	John Deere	6230	\$54,500	Fairfield	16353
2008	John Deere	5625	\$49,000	Durant	27472
2011	John Deere	5065M	\$45,000	Fairfield	16431
1980	John Deere	4840	\$23,500	Washington	19030
1989	John Deere	4455	\$31,500	Houghton	30067
	John Deere	4450	\$29,500	Fairfield	16235
1982	John Deere	4440	\$20,700	Fairfield	39360

**MORE USED EQUIPMENT ON THE NEXT PAGE!**

# Used COMBINE List



**PRECISION**  
EQUIPMENT

Durant Fairfield Houghton Mediapolis Muscatine Ottumwa Washington Winfield

YEAR	MAKE	MODEL	PRICE	LOCATION	SU#
2004	John Deere	9860STS	\$171,800	Durant	28463
2009	John Deere	9770STS	\$259,559	Houghton	28969
2009	John Deere	9770STS	\$235,000	Houghton	27272
2009	John Deere	9770	\$247,500	Fairfield	16382
2005	John Deere	9760STS	\$160,250	Houghton	23291
2005	John Deere	9760STS	\$148,500	Houghton	23861
2004	John Deere	9760 STS	\$145,410	Muscatine	29288
2008	John Deere	9670STS	\$195,207	Muscatine	28461
2008	John Deere	9670STS	\$201,000	Durant	26756
2008	John Deere	9670STS	\$199,900	Mediapolis	27408
2008	John Deere	9670	\$201,000	Winfield	29671
2009	John Deere	9670	\$225,000	Washington	17470
2009	John Deere	9670	\$212,650	Washington	17983
2010	John Deere	9670	\$233,245	Fairfield	16124
2004	John Deere	9660STS	\$140,150	Muscatine	27688
2006	John Deere	9660STS	\$153,750	Mediapolis	24026
2007	John Deere	9660STS	\$177,700	Mediapolis	29376
2005	John Deere	9660STS	\$144,500	Houghton	29311
2005	John Deere	9660	\$155,000	Houghton	27273
2007	John Deere	9660	\$171,600	Washington	14749
2005	John Deere	9660	\$140,750	Fairfield	16051
2007	John Deere	9660	\$149,500	Fairfield	16398
1998	John Deere	9610	\$76,500	Mediapolis	29458
2008	John Deere	9570	\$187,500	Washington	17675
2004	John Deere	9560	\$112,500	Fairfield	16384
2006	John Deere	9560	\$152,500	Fairfield	16425
1997	John Deere	9500	\$39,500	Houghton	29575
1995	John Deere	9500	\$49,500	Washington	18918
1993	John Deere	9500	\$42,500	Fairfield	16284

**MORE USED EQUIPMENT ON THE NEXT PAGE!**

# Used MISC List



**PRECISION**  
EQUIPMENT

Durant Fairfield Houghton Mediapolis Muscatine Ottumwa Washington Winfield

YEAR	MAKE	MODEL	PRICE	LOCATION	SU#
2008	John Deere	Z850A	\$8,400	Durant	28716
2007	John Deere	Z425	\$2,600	Fairfield	16377
2010	John Deere	XUV	\$12,850	Washington	18791
2008	John Deere	X744	\$8,900	Fairfield	16294
2008	John Deere	X740	\$8,000	Winfield	28700
2006	John Deere	X724	\$6,850	Durant	29739
2006	John Deere	X720	\$6,100	Houghton	26831
2006	John Deere	X700	\$5,800	Durant	23420
2005	John Deere	X595	\$7,500	Fairfield	15876
2005	John Deere	X585	\$7,500	Ottumwa	12826
2008	John Deere	X540D	\$4,970	Durant	27801
2006	John Deere	X534	\$5,250	Fairfield	16346
2005	John Deere	X485	\$5,750	Ottumwa	11777
2005	John Deere	X475	\$5,300	Durant	17398
2009	John Deere	X320	\$2,950	Winfield	29342
2007	John Deere	X304	\$1,950	Ottumwa	18877
2004	John Deere	LX280	\$2,400	Mediapolis	28187
2003	John Deere	LX279	\$2,575	Durant	28498
2008	John Deere	LT180	\$1,800	Fairfield	15258
2004	John Deere	L120	\$1,150	Ottumwa	39297
2005	John Deere	L118	\$1,250	Durant	29830
2003	John Deere	GX345	\$3,440	Mediapolis	28574
2003	John Deere	GT235	\$1,800	Durant	29413
2011	John Deere	D170	\$3,000	Fairfield	16371
2005	John Deere	797	\$6,250	Winfield	29779
2006	John Deere	757	\$5,500	Houghton	25138
2002	John Deere	4X2	\$3,750	Washington	18857
1999	John Deere	445 AWS	\$3,800	Durant	29259
2000	John Deere	425AWS	\$3,150	Fairfield	39326
1999	John Deere	425	\$4,200	Durant	17134
1995	John Deere	345	\$2,450	Houghton	28226
1997	John Deere	325	\$1,595	Houghton	29247
2006	John Deere	155C	\$1,450	Ottumwa	11765
1978	Allis Chalmers	175	\$8,200	Muscatine	26755
2009	Cub Cadet	XUV	\$8,500	Muscatine	29890
2009	Cub Cadet	Enforcer	\$2,975	Durant	30146
2005	Dixon	Grizzly	\$3,650	Mediapolis	28188
1999	Kubota	B2400	\$10,500	Fairfield	16203

**MORE USED EQUIPMENT at [www.precisioneq.com](http://www.precisioneq.com)**



### Got Green Fever?

Take advantage of great financing OR big cash discounts on a broad range of John Deere lawn mowers, compact tractors, utility tractors AND hay tools.

Stop in today for a test drive...and enjoy the best savings of the year.



# JOHN DEERE

(\*Click [here](#) for full details and exclusions)



## Winter Inspection For Lawn & Garden



JOHN DEERE

MODEL TYPE	RIDING LAWNMOWERS	WALK BEHIND MOWERS	GATOR UTILITY VEHICLES	COMPACT UTILITY TRACTORS
BASIC INSPECTION	\$43.00 + TAX	N/A	\$99.00 + TAX	\$99.00 + TAX
SPRING SERVICE	\$241.25 + TAX	\$85.00 + TAX	\$288.76 + TAX	\$278.50 + TAX
CUSTOMER INCENTIVE	FREE PICKUP & DELIVERY*	FREE PICKUP & DELIVERY*	FREE PICKUP & DELIVERY*	FREE PICKUP & DELIVERY*
JOHN DEERE FINANCIAL	60 DAYS NPNI**	60 DAYS NPNI**	60 DAYS NPNI**	60 DAYS NPNI**
EXPIRATION DATE:	12/31/2011	12/31/2011	12/31/2011	12/31/2011

\* Free pickup and delivery within a 20 mile radius of a Precision Equipment location. \*\* To qualified customers only. #11-96006

### Durant

2375 Yankee Ave.  
Durant, IA 52747  
563-785-4457

### Houghton

405 Denning St.  
Houghton, IA 52631  
319-469-2451

### Muscatine

3309 Lucas St.  
Muscatine, IA 52761  
563-264-3276

### Washington

2495 Hwy 92 East  
Washington, IA 52353  
319-653-6501

### Fairfield

2808 West Burlington Ave.  
Fairfield, IA 52556  
641-472-3868

### Mediapolis

12568 190th St.  
Mediapolis, IA 52637  
319-985-2173

### Ottumwa

804 South Madison  
Ottumwa, IA 52501  
641-682-4683

### Winfield

600 Hwy 78  
Winfield, IA 52659  
319-257-6236